



The finalists for the 7th Annual Middle-Market M&A Awards are as follows (*Nominating companies in italics*): Winners will be announced at the Awards Gala on December 15, 2008. Please visit www.maadvisor.com for additional details.

Major Deal Categories:

Middle-Market Deal of the Year

- Acquisition of AMI Semiconductor by ON Semiconductor *DLA Piper LLP*
- Acquisition of Authentix, Inc. by Carlyle Venture Partners and J.H. Whitney & Co. *MHT Partners LP*
- Acquisition of Concept Mining & The Ridge Land Company by Arcelor Mittal *KPMG Corporate Finance LLC*
- Acquisition of Manchester, Inc. and its affiliates by Palm Beach Multi-Strategy Fund L.P. *Winston & Strawn LLP*
- Acquisition of Maxim Crane Works Holdings, Inc. by Platinum Equity Capital Partners II, LP *Alvarez and Marsal*
- Acquisition of Rug Doctor, L.P. by American Capital Strategies, Ltd. *Houlihan Lokey*
- Acquisition of Steuben Glass by Schottenstein Stores Corporation *Financo, Inc.*
- Sale of HD Supply Lumber and Building Materials to Pro-Build Holdings, a holding of Fidelity Capital by Bain Capital, The Carlyle Group and Clayton, Dubilier & Rice *Edgeview Partners LLC*
- Sale of Smith & Wollensky Restaurant Group *TM Capital Corp.*

Corporate/Strategic Acquisition of the Year (\$100 mm and above)

- Acquisition of BioArray Solutions Ltd. by Immucor, Inc. *TM Capital Corp.*
- Acquisition of Catalyst Semiconductor, Inc. by ON Semiconductor Corporation *Houlihan Lokey*
- Acquisition of ORS Nasco Holding, Inc. by United Stationers Inc. *Houlihan Lokey*
- Acquisition of Orthodyne Electronics Corporation by Kulicke & Soffa Industries, Inc. *Houlihan Lokey*
- Acquisition of POCO Graphite, Inc. by Entegris, Inc. *Houlihan Lokey*

- Acquisition of Republic Fastener Mfg. Corp. by Alcoa *FMV Capital Markets, Inc.*
- Acquisition of Technical Concepts Holdings LLC by Newell Rubbermaid Inc. *Robert W. Baird & Co. Inc.*
- Acquisitions of Gateway Inc. and Packard Bell BV by Acer Inc. *Orrick, Herrington & Sutcliffe LLP*
- Management Buyout of Simpson Housing Solutions by MacFarlane Costa Housing Partners *Orrick, Herrington & Sutcliffe LLP*
- Strategic Sale of Thomson Financial/TradeWeb to nine leading global dealers *Fried Frank Harris Shriver & Jacobson LLP*

Corporate/Strategic Acquisition of the Year (Below \$100 mm)

- Acquisition of A Vista Events by Omnicom *Luminosity Advisors LLC*
- Acquisition of Ceon by Convergys *RCBG - Relevant C Business Group*
- Acquisition of Hemscott from Ipreo Holdings by Morningstar *Marlin & Associates LLC*
- Acquisition of Humm Foods (dba LÄRABAR) by General Mills *JD Ford & Company LLC*
- Acquisition of Monsanto Choice Genetics by Newsham *First National Investment Banking, Inc.*
- Acquisition of Navicert Financial dba Nix Check Cashing by Kinecta Federal Credit Union *Manatt, Phelps & Phillips LLP*
- Acquisition of Pyramid Breweries by Magic Hat Brewing Company *Seward & Kissel LLP*
- Acquisition of Rogers Jewelers by Gitanjali Gems *JD Ford & Company LLC*
- Sale of Yogurt Business and Fluid Milk Business of Wells' Dairy to Grupo Lala and Dean Foods *Houlihan Lokey*

Lower Middle Market Deal of the Year (Below \$100 mm)

- Acquisition of Haverstick Consulting by Kratos Defense & Security Solutions *BB&T Capital Markets*
- Acquisition of Hohmann & Barnard, Inc. by MiTek, Inc., a Berkshire Hathaway Company *Citi Capital Strategies*
- Acquisition of Intelligent Automation Corp. by Honeywell International, Inc. *Houlihan Lokey*
- Acquisition of Petro-Chem Development Co., Inc. by Heurtey Petrochem S. A. *Petro-Chem Development Co., Inc.*
- Acquisition of the Pay-O-Matic Corp. and C.L.B. Check Cashing, Inc. by Founders Equity *Founders Equity Inc.*
- Exclusive Sale of SenecaSalem, Inc. *TM Capital Corp.*

- Recapitalization of InGrooves (Isolation Network Inc.) by Universal Music Group *Manatt, Phelps & Phillips LLP*
- Sale of IWT Tesoro Corporation *Focus Management Group*
- Sale of Moss Holding Company, a holding of The Riverside Company, to Century Park Capital Partners *Edgeview Partners LLC*

Cross-Border Middle-Market Deal of the Year (\$100 mm and above)

- Acquisition of Agensys Inc. by Astellas Pharma *Morrison & Foerster LLP*
- Acquisition of D.F. King & Co., Inc. by Sage Holdings, with backing from The Riverside Company *Houlihan Lokey*
- Acquisition of the Hudson's Bay Company by NRDC Equity Partners *Financo, Inc.*
- Acquisition of Genesys SA by West Corp *Houlihan Lokey*
- Acquisition of SafeBoot Holdings BV by McAfee *Summit Partners*
- Acquisition of Savvian LLC by GCA Holdings *Morrison & Foerster LLP*
- Minority Investment in Corsa Controladora, S.A. de C.V. by Gerdau S.A. *Pron Asociados, S.C.*

Cross-Border Middle-Market Deal of the Year (Below \$100 mm)

- Acquisition of Babel Media Ltd by Quattro BPO Solutions and D.E. Shaw Group *TM Capital Corp.*
- Acquisition of Copperweld Bimetallics, LLC by Fushi International, Inc. *Houlihan Lokey*
- Acquisition of Cyberview Technology Inc. by International Game Technology *Kramer Levin Naftalis & Frankel LLP*
- Acquisition of Jervis B Webb Company by Daifuku Co., Ltd. *Houlihan Lokey*
- Acquisition of Memry Corporation by SAES Getters *Covington Associates LLC*
- Acquisition of Natrol, Inc. by Plethico Pharmaceutical Limited *Morgan Joseph & Co. Inc.*
- Acquisition of ProLogic Incorporated by Ultra Electronics *Citi Capital Strategies*

Green/Environmental Deal of the Year (NEW)

- Acquisition of Burt's Bees by Clorox *Morrison & Foerster LLP*
- Acquisition of DuraTherm, Inc. by MASDAR Clean Tech Fund and the Virgin Green Fund *Morgan Joseph & Co. Inc.*
- Acquisition of Hand 'n Heart, LLC by Augustine Home Health *Aldredge & Co.*

- Divestiture of the Hydrocarbon Services Business of Siemens to Fomento de Construcciones y Contratas *Houlihan Lokey*
- Minority Investment in Southwest Iowa Renewable Energy by Bunge Ltd. *First National Investment Banking, Inc.*
- Sale of Fiberod *Allegiance Capital Corporation*
- Sale of IdleAire Technologies, Inc. *Gordian Group, LLC*

Dealmaker of the Year

- Chuck Gaetano *The Braff Group*
- Kerry Berchem *Akin Gump Strauss Hauer & Feld LLP*
- Peter LaFlèche *Morgan Joseph & Co. Inc.*
- Steve McLaughlin *Financial Technology Partners LP*

Sector Deal Categories:

Information Technology (\$100 mm and above)

- Acquisition of AMI Semiconductor by ON Semiconductor *DLA Piper LLP*
- Acquisition of Campus Management Corp. by Leeds Equity Partners, LLC. *Morgan Joseph & Co. Inc.*
- Acquisition of Catalyst Semiconductor, Inc. by ON Semiconductor Corporation *Houlihan Lokey*
- Acquisition of ID Business Unit of Digimarc Corporation by L-1 Identity Solutions, Inc. *Imperial Capital, LLC*
- Acquisition of Orthodyne Electronics Corporation by Kulicke & Soffa Industries, Inc. *Houlihan Lokey*
- Acquisitions of Gateway Inc. and Packard Bell BV by Acer Inc. *Orrick, Herrington & Sutcliffe LLP*

Information Technology (Below \$100 mm)

- Acquisition of Adtron Corporation by SMART Modular Technologies, Inc. *Houlihan Lokey*
- Acquisition of Babel Media Ltd by Quattro BPO Solutions and D.E. Shaw Group *TM Capital Corp.*
- Acquisition of GCom2 Solutions, Inc. by Bowne & Co., Inc. *Houlihan Lokey*
- Acquisition of Intelligent Automation Corp. by Honeywell International, Inc. *Houlihan Lokey*
- Acquisition of McDonald Bradley, Inc. by ManTech International Corporation *BB&T Capital Markets*
- Acquisition of ProLogic Incorporated by Ultra Electronics *Citi Capital Strategies*

- Acquisition of RMS Technology Solutions, Inc. by Generation 3 Capital and WF Security Fund *Fort Dearborn Advisors LLC*
- Majority Sale of Carpathia Hosting, Inc. to Spire Capital Partners, LLC *GW Equity*
- The Revere Group's Acquisition of Tryarc, LLC *FocalPoint Partners, LLC*

Media, Entertainment or Telecom

- Acquisition of A Vista Events by Omnicom *Luminosity Advisors LLC*
- Acquisition of Ceon by Convergys *RCBG - Relevant C Business Group*
- Acquisition of Cyberview Technology Inc. by International Game Technology *Kramer Levin Naftalis & Frankel LLP*
- Acquisition of Genesys SA by West Corp *Houlihan Lokey*
- Recapitalization of InGrooves (Isolation Network Inc.) by Universal Music Group *Manatt, Phelps & Phillips LLP*
- Sale of Money-Media to Pearson *The Jordan, Edmiston Group, Inc.*

Healthcare/Life Sciences (\$100 mm and above)

- Acquisition of Agensys Inc. by Astellas Pharma *Morrison & Foerster LLP*
- Acquisition of Angelica Corporation by Lehman Brothers Merchant Banking *Morgan Joseph & Co. Inc.*
- Acquisition of Authentix, Inc. by Carlyle Venture Partners and J.H. Whitney & Co. *MHT Partners LP*
- Acquisition of BioArray Solutions Ltd. by Immucor, Inc. *TM Capital Corp.*
- Acquisition of HospiScript Services, LLC by HealthExtras, Inc. *Houlihan Lokey*
- Leveraged Buy-out of Symbion by Crestview Partners *Akin Gump Strauss Hauer & Feld LLP*

Healthcare/Life Sciences (Below \$100 mm)

- Acquisition of Accu-Met Laser and New England Precision Grinding by Riverside Partners *Citi Capital Strategies*
- Acquisition of Advanced Care Scripts, Inc. by Omnicare *Provident Healthcare Partners LLC*
- Acquisition of Angstrom Medica by Pioneer Surgical *Newbury Piret & Co., Inc.*
- Acquisition of Carmichael's Cashway Pharmacy by SunLink Health Systems, Inc. *The Braff Group*
- Acquisition of Hand 'n Heart, LLC by Augustine Home Health *Aldredge & Co.*
- Acquisition of HealthDrive by Riverside Partners *Fifth Street Capital*

- Acquisition of Memry Corporation by SAES Getters *Covington Associates LLC*
- Sale of Dinex Holdings, Inc. to Carlisle Companies, Inc. *TM Capital Corp.*

Energy (includes alternative energy, etc.)

- Acquisition of Concept Mining & The Ridge Land Company by Arcelor Mittal *KPMG Corporate Finance LLC*
- Acquisition of Davison family assets by Genesis Energy, L.P. *Akin Gump Strauss Hauer & Feld LLP*
- Acquisition of Petro-Chem Development Co., Inc. by Heurtey Petrochem S. A. *Petro-Chem Development Co., Inc.*
- Acquisition of Petroplex Acidizing, LP by Lone Star New Markets LP *Lone Star New Markets LP*
- Sale of Sprint Industrial Holdings, a holding of The CapStreet Group, to First Atlantic Capital *Edgeview Partners LLC*
- Sale of TEPSCO, L.P., a holding of Churchill Equity, Inc., to Bilfinger Berger Industrial Services AG *Edgeview Partners LLC*

Real Estate (commercial, industrial, development, etc.)

- Acquisition of Marshall Erdman & Associates by Cogdell Spencer *KeyBanc Capital Markets*
- Acquisition of Web Service Company, LLC by Code Hennessy and Simmons *Houlihan Lokey*
- Management Buyout of Simpson Housing Solutions by MacFarlane Costa Housing Partners *Orrick, Herrington & Sutcliffe LLP*

Retail Manufacturing/Distribution

- Acquisition of Climax Manufacturing Company by DeltaPoint Capital Management, LLC *TM Capital Corp.*
- Acquisition of Rogers Jewelers by Gitanjali Gems *JD Ford & Company LLC*
- Acquisition of Steuben Glass by Schottenstein Stores Corporation *Financo, Inc.*
- Divestiture of Ellen Tracy to Investor Group by Liz Claiborne *Kramer Levin Naftalis & Frankel LLP*
- Divestiture of Laundry by Design and C&C California to Perry Ellis Intl. Inc. by Liz Claiborne *Kramer Levin Naftalis & Frankel LLP*
- Divestiture of prAna to Steelpoint Capital Partners by Liz Claiborne *Kramer Levin Naftalis & Frankel LLP*
- Exclusive Sale of SenecaSalem, Inc. *TM Capital Corp.*

- Sale of Moss Holding Company, a holding of The Riverside Company, to Century Park Capital Partners *Edgeview Partners LLC*
- Sale of Summit Global Logistics, Inc. *Gordian Group, LLC*

Industrial Manufacturing/Distribution (\$100 mm and above)

- Acquisition of Atwood Mobile Products LLC from Dura Automotive *Insight Equity LP*
- Acquisition of Republic Fastener Mfg. Corp. by Alcoa *FMV Capital Markets, Inc.*
- Acquisition of Stabler Companies by New Enterprise Stone & Lime Co. Inc. *TM Capital Corp.*
- Minority Investment in Corsa Controladora, S.A. de C.V. by Gerdau S.A. *Pron Asociados, S.C.*
- Sale of Americast Technologies Inc. to Bradken Ltd. from Castle Harlan Inc. *Castle Harlan, Inc.*

Industrial Manufacturing/Distribution (Below \$100 mm)

- Acquisition of Accu-Met Laser and New England Precision Grinding by Riverside Partners *Citi Capital Strategies*
- Acquisition of Climax Manufacturing Company by DeltaPoint Capital Management, LLC *TM Capital Corp.*
- Acquisition of Copperweld Bimetallics, LLC by Fushi International, Inc. *Houlihan Lokey*
- Acquisition of Hohmann & Barnard, Inc. by MiTek, Inc., a Berkshire Hathaway Company *Citi Capital Strategies*
- Acquisition of Jervis B Webb Company by Daifuku Co., Ltd. *Houlihan Lokey*
- Acquisition of Monsanto Choice Genetics by Newsham *First National Investment Banking, Inc.*
- Exclusive Sale of SenecaSalem, Inc. *TM Capital Corp.*
- Recapitalization of The MedTech Group, Inc. *TM Capital Corp.*
- Sale of Dinex Holdings, Inc. to Carlisle Companies, Inc. *TM Capital Corp.*

Industrial Goods and Basic Resources

- Acquisition of All Reach Equipment, LLC by Hertz Equipment Rental Corporation *FocalPoint Partners, LLC*
- Acquisition of Intelligent Automation Corp. by Honeywell International, Inc. *Houlihan Lokey*
- Acquisition of Kataman Metals, Inc. of Metal Resources, Inc. *Lockebridge*

- Acquisition of Maxim Crane Works Holdings, Inc. by Platinum Equity Capital Partners II, LP *Alvarez and Marsal*
- Acquisition of POCO Graphite, Inc. by Entegris, Inc. *Houlihan Lokey*
- Divestiture of Thomas & Betts Corporation's selected plastic pipe manufacturing assets to Mitsubishi Corporation *Morgan Joseph & Co. Inc.*
- Minority Investment in Corsa Controladora, S.A. de C.V. by Gerdau S.A. *Pron Asociados, S.C.*
- Sale of Americast Technologies Inc. to Bradken Ltd. from Castle Harlan Inc. *Castle Harlan, Inc.*
- Sale of IWT Tesoro Corporation *Focus Management Group*

Financial Services (institutional or consumer services)

- Acquisition of Automated Trading Desk by Citigroup *Financial Technology Partners LP*
- Acquisition of D.F. King & Co., Inc. by Sage Holdings, with backing from The Riverside Company *Houlihan Lokey*
- Acquisition of Inversora Pichincha S.A. by AIG Consumer Finance Group, Inc. *Kramer Levin Naftalis & Frankel LLP*
- Acquisition of Wombat Financial Software by NYSE Euronext *Financial Technology Partners LP*
- Sale of Alogent Corporation to Goldleaf Financial Solutions *Financial Technology Partners LP*

Consumer and Retail Products (\$450 mm and above)

- Acquisition of Burt's Bees by Clorox *Morrison & Foerster LLP*
- Acquisition of Technical Concepts Holdings LLC by Newell Rubbermaid Inc. *Robert W. Baird & Co. Inc.*
- Acquisition of Web Service Company, LLC by Code Hennessy and Simmons *Houlihan Lokey*
- Acquisitions of Gateway Inc. and Packard Bell BV by Acer Inc. *Orrick, Herrington & Sutcliffe LLP*
- Sale of Fortune Brands, Inc.'s entire wine business to Constellation Brands, Inc. *Pillsbury Winthrop Shaw Pittman LLP*

Consumer and Retail Products (Between \$100 mm and \$450 mm)

- Acquisition of Fortunoff by NRDC Equity Partners *Financo, Inc.*
- Acquisition of Nellson Nutraceutical, Inc. by GE Capital, Barclays, Citigroup, Goldman Sachs, MetLife and New York Life, et.al. *Akin Gump Strauss Hauer & Feld LLP*
- Acquisition of Rug Doctor, L.P. by American Capital Strategies, Ltd. *Houlihan Lokey*
- Acquisition of Van Zeeland, Inc. by Li and Fung *Financo, Inc.*

- Sale of Shearer's Foods, a holding of Harvest Equity Partners, to Mistral Equity Partners *Edgeview Partners LLC*

Consumer and Retail Products (Below \$100 mm)

- Acquisition of Humm Foods (dba LÄRABAR) by General Mills *JD Ford & Company LLC*
- Acquisition of Manchester, Inc. and its affiliates by Palm Beach Multi-Strategy Fund L.P. *Winston & Strawn LLP*
- Acquisition of Mikasa, Inc. a subsidiary of Arc International SA by Lifetime Brands, Inc. *Morgan Joseph & Co. Inc.*
- Acquisition of Pyramid Breweries by Magic Hat Brewing Company *Seward & Kissel LLP*
- Acquisition of Small World Toys, Inc. by Rivenrock Capital *FocalPoint Partners, LLC*
- Acquisition of the Pay-O-Matic Corp. and C.L.B. Check Cashing, Inc. by Founders Equity *Founders Equity Inc.*
- Acquisition of UMA Enterprises, Inc. by Long Point Capital *FocalPoint Partners, LLC*
- Sale of Smith & Wollensky Restaurant Group *TM Capital Corp.*
- Sale of Yogurt Business and Fluid Milk Business of Wells' Dairy to Grupo Lala and Dean Foods *Houlihan Lokey*

Consumer Services

- Acquisition of Hand 'n Heart, LLC by Augustine Home Health *Aldredge & Co.*
- Acquisition of Pro Line Printing, Inc. by R.R. Donnelley & Sons Company *Houlihan Lokey*
- Acquisition of Rug Doctor, L.P. by American Capital Strategies, Ltd. *Houlihan Lokey*
- Acquisition of Veterans Transportation Services by Harrison Transportation *Lockebridge*
- Recapitalization of AFL Web Printing, Inc. with DFW Capital Partners *Houlihan Lokey*
- Sale of Phoenix Color Corp. to Visant Corporation *Houlihan Lokey*

Professional Services (\$100 mm and above)

- Acquisition of Automated Trading Desk by Citigroup *Financial Technology Partners LP*
- Acquisition of D.F. King & Co., Inc. by Sage Holdings, with backing from The Riverside Company *Houlihan Lokey*

- Acquisition of Pro Line Printing, Inc. by R.R. Donnelley & Sons Company *Houlihan Lokey*
- Merger of Vertis and American Color Graphics *Akin Gump Strauss Hauer & Feld LLP*
- Sale of HD Supply Lumber and Building Materials to Pro-Build Holdings, a holding of Fidelity Capital by Bain Capital, The Carlyle Group and Clayton, Dubilier & Rice *Edgeview Partners LLC*
- Sale of Phoenix Color Corp. to Visant Corporation *Houlihan Lokey*

Professional Services (Below \$100 mm)

- Acquisition of A Vista Events by Omnicom *Luminosity Advisors LLC*
- Acquisition of Babel Media Ltd by Quattro BPO Solutions and D.E. Shaw Group *TM Capital Corp.*
- Acquisition of Coto Global Solutions LLC by Language Line Holdings, a portfolio co. of ABRY *Reynolds Advisory Partners LLC*
- Acquisition of Haverstick Consulting by Kratos Defense & Security Solutions *BB&T Capital Markets*
- Acquisition of Total Quality, Inc. by Melon Patch Acquisition, LLC and Thayer Hidden Creek *Morgan Joseph & Co. Inc.*
- Recapitalization of AFL Web Printing, Inc. with DFW Capital Partners *Houlihan Lokey*
- Sale of Alogent Corporation to Goldleaf Financial Solutions *Financial Technology Partners LP*

Firm/Product Categories:

Investment Banking Firm of the Year

- Houlihan Lokey
- KeyBanc Capital Markets
- Lincoln International LLC
- Morgan Joseph & Co. Inc.
- Robert W. Baird & Co.

Boutique Investment Banking Firm of the Year (Generalist)

- Edgeview Partners
- Gordian Group, LLC
- GW Equity
- Lockebridge
- TM Capital Corp.

Boutique Investment Banking Firm of the Year (Sector Specialist)

- Financial Technology Partners (Financial Technology)
- Financo, Inc. (Retail Merchandising)

- Kaulkin Ginsberg Company (A/R Management)
- Marlin & Associates, New York, LLC (Digital Information)
- The Braff Group (Healthcare)
- The Jordan, Edmiston Group, Inc. (Media)

Private Equity Firm of the Year

- Code Hennessy & Simmons LLC
- Insight Equity
- Lone Star New Markets LP
- Pacific Equity Partners
- Summit Partners
- Sun Capital Partners, Inc.

Law Firm of the Year

- Akin Gump Strauss Hauer & Feld LLP
- Kramer Levin Naftalis & Frankel LLP
- Seward & Kissel

Services/Valuation Firm of the Year

- AccuVal Associates, Inc.
- Empire Valuation Consultants
- Investigative Management Group

Accounting Due Diligence Firm of the Year

- Crowe Horwath LLP
- J.H. Cohn LLP
- KPMG

M&A Product/Service of the Year

- mergermarket
- Sageworks Index
- The J.H. Cohn Private Equity Deal-Flow Initiative

Marketing/Public Relations Firm of the Year

- Bliss PR
- MacMillan Communications
- Michael A. Burns & Associates

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